

## the connoisseurs JARSON & JARSON REAL ESTATE

There are wine snobs and art snobs, and if there were such a thing as architecture snobs, Debbie and Scott Jarson might be so classified except they're just too darn nice for that. After 20 years in the real estate field, this enterprising couple drew on their art and design backgrounds (Scott studied ceramics, art and architecture; Debbie, fashion merchandising and design) as well as their business savvy to start their own 11-person firm, which specializes in handling architecturally unique homes. "There's no one else in the Valley who does it," Debbie says, "maybe because there's no one else in the Valley who's as passionate about it as we are; and we're successful at it because of that."

Working together in such a specific field has allowed the Jarsons to spend more time with their children and excel professionally. Decision-making, Scott explains, can happen over the dinner table instead of in multiple board meetings, and customer service is something they can take to the next level. "This is the kind of office where you come in, enjoy a library of design books, have an espresso, spend some time with your agent and really get involved in the interesting part of architecture and design as it comes into play with real estate," Scott says.

